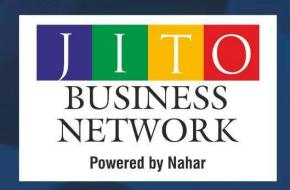


JITO BUSINESS NETWORK (JBN)



HOW NAHAR JBN CAN HELP TO ECONOMICALLY EMPOWER YOU? (Frequently Asked Questions)

ENABLE TO ENGAGE FOR ECONOMIC EMPOWERMENT



Nahar JBN FAQ

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What is JITO Business Network (JBN)?

JITO Business Network is a JITO project for fulfilling one of the key objectives of JITO i.e. "Economic Empowerment" of JITO members directly & indirectly of the Jain community. This is being enabled by creating a global business networking platform using multiple channels for business development in a trustworthy environment. It also acts as a catalyst to increase JITO membership by providing a clear and objective deliverable to all current and prospective members, increases networking & connect amidst JITO members by ensuring all members are continuously connected.

Who is eligible to be a part of JBN?

All JITO Members - Chief Patron, Patron, Youth & Ladies

How can I benefit from JBN without being a JITO member?

- You can connect with nearby / respective JITO chapters and register yourself in JBN Referral Group.
- > There are events and activities organised by JITO for the community members, you can participate and benefit from the same; more information can be received by staying in contact with nearby / respective JITO chapters from time to time. (Link to search nearest chapter: https://jito.org/chapters)
- There are few initiatives targeted to benefit non-JITO community members like the Small Scale Business Opportunity initiative of JBN. Please visit initiative specific pages on our website for more details.

(Link: https://jitojbn.org/our-projects/small-scale-business/)

What kind of benefit can I expect from JBN?

JBN is an enabling networking platform for community members to connect with each other for business. You can expect to be easily connected with community members, share information about your requirements and offerings with community members. For example, by using JBN Setu, a person can post information about his buy / sell enquiry in the relevant industry group / chapter location.

What kind of activities / initiatives does JBN undertake?

Any activity / initiative which "enable to engage" for economic empowerment of the community are carried out under the banner of JBN; below mentioned are the key initiatives of JBN:

- Creating Business Opportunities
- > Franchisee, Distributor and Dealer (FDD) Development program
- > Industry Groups
- JBN Setu
- Mentorship
- > Referral Groups
- Small Scale Business (SSB) Opportunities

I am an individual / home-maker, how can JBN help me to earn a livelihood?

As a part of our SSB Opportunities initiative, you can find a list of 101 business ideas for individuals along with the link containing details on the same. You can also find 100+ "Work from Home" Opportunity Givers to provide an opportunity to work from home and earn between 5 to 50K per month. Please visit our website for more details:

(https://jitojbn.org/our-projects/small-scale-business/).

I am a proprietor / freelancer and run a small-scale business. I would like to generate leads for my business, how can JBN help me?

You can benefit via two methods:

1) You can check our website for a list of opportunities giver in where you can find details of the opportunities for individuals to work as freelancers and work from home opportunities.

(Link: https://jitojbn.org/our-projects/small-scale-business/)

2) JBN creates a directory of talent pool under SSB opportunities initiative and circulates the same within JBN members. You can register yourself to be a part of the talent pool by visiting our website (Link: https://jitojbn.org/our-projects/small-scale-business/).

I would like to offer my product / service to all JITO members, how can JBN help me?

You can use JBN Setu, an automated business connector, to post your offer in relevant targeted WhatsApp groups consisting of JITO members.

I have a requirement and would like to know if any JITO member can fulfil the same, how can JBN help me?

You can use JBN Setu, an automated business connector, to post your requirements in relevant targeted WhatsApp groups consisting of JITO members.

What is JBN Setu? How does it work?

Automatic business connector enabled to create a bridge (Setu) connecting JITO members across the globe with mutually overlapping interests within a minute – with emphasis being on ease of use!

To use the JBN Setu, kindly send "Hi" mgs via WhatsApp to $\pm 91.73.5222.7777$ and follow the steps guided by the system. Please note that for the first-time users, the system will request to register before using.

I have registered in JBN Setu but still I am not able to use it? Got a mgs stating Nahar JBN Setu Team will get back but still no one has contacted?

Currently access to JBN Setu is available for JITO members (Patron / CP / FCP) only. We are in process to include Youth Wing members, Ladies Wing members and International Wing members too, for more information kindly connect with the respective wing convener.

I am a JITO member (Patron / FCP / CP membership), and yet my account is not activated to use JBN Setu?

For verifying and activating the JBN Setu, the system relies on the member data available with the JITO Apex. Kindly use the contact details provided to the JITO Apex for registering. In case you are still facing challenge, kindly contact Mr. Pravin Gupta at +91 766 680 1345 or WhatsApp at wa.me/917666801345 or email us at jbh@jito.org

I would like to join JBN WhatsApp Trade Groups, who to contact for the same?

Pls share your membership details along with 4 industries of interest with us at jbn@jito.org, post verifying the details we will add to the respective groups as per JBN WhatsApp group guidelines.

I would like to expand my business in multiple cities, can JBN help me?

Yes, JBN can support you in two areas depending on the stage of your business, as mentioned below:

- 1) To create a business network across Pan India, you can participate in the Franchisee, Distributor and Dealer (FDD) Development program to expand your reach / footprint in multiple geographic areas.
- 2) Mentorship to create expansion plan, suitable & profitable business model, resolve business challenges or scaling up business to next level.

Is JBN present internationally? Can JBN assist in building networks internationally?

JBN is a project of JITO therefore it is a part of all JITO chapters irrespective of location, currently JITO has a presence in 24 international locations. JBN can assist a member to get connected with other members from international locations too.

Are JBN activities happening outside India?

Yes, JITO has 24 international Chapters / initiatives and members can participate in JBN activities via WhatsApp Groups / Industry Groups, Joining Global Expo and International Inter-Chapters on Zoom with 67 Chapters in India.

I am looking to start a new business, how can JBN help me in it?

You can explore the brands / companies listed with the JBN FDD Development program and get connected directly with the respective representative.

I have space available (shop / commercial place / warehouse) and would like to start a business out of the same. How can JBN be useful for me?

You can explore the brands / companies listed with the JBN FDD Development program and get connected directly with the respective representative.

How will the mentorship help me / business?

JBN Mentorship can be helpful to business in below areas:

- o Get access to Mentors across industry the world on the single Platform
- o Get access to Free Mentoring Sessions of specific interest on the platform
- o Get a chance to get the right connections built through mentors for business growth.
- o Personalized guidance and handholding from industry leaders and experts

What benefit will I have by becoming a mentor?

- Be the Part of the Community Initiative of Hand Holding Small businesses
- > Be amongst the top like-minded pool of Mentors and across the World

- > Be part of an initiative to give back to the community through your knowledge, skills and guidance
- Opportunity to increase worth through initiatives like Mentor Equity and paid mentoring
 - Get opportunity of High Calibre Networking amongst Mentors

How does mentorship work?

There are different ways of Mentoring, listing below few:

- One to One Mentoring Sessions
- Group Mentoring Sessions
- Peer Mentoring
- One to Many Mentoring Sessions
- > Mentoring Summits, Events and Conferences

Is there any process followed for mentorship sessions?

Mentorship sessions are tailored as per the nature and need of the business / mentee, having said so below is a brief outline of the process used for reference:



I would like to register for mentorship (as a mentee / mentor), where can I do so?

Kindly visit the mentorship webpage on our website for the same.

(Link: https://jitojbn.org/our-projects/mentorship-program/).

I would like to network with JITO members from my industry / industries of interest, please advise how to become a member of such industry groups?

JBN facilitate networking with industry peers in below method:

- As a part of Industry groups, JBN has industry specific WhatsApp groups consisting of JITO members related / interested in the respective sector. To join the respective WhatsApp group, kindly share your JITO membership details like Full Name, Membership ID, Contact details Number & email, business details and name of 4 industries of interest at jbn@jito.org. For a list of industries, pls visit our website.
 - (Link: https://jitojbn.org/our-projects/industry-groups-convenors/)
- o Industry Specific events / activities / meets are organised by JBN from time to time. Details of the same can be found on JBN website. (Link: https://jitojbn.org/events/)

I would like to connect with top Jain business houses for procurement & others opportunities, how can JBN support that?

As a part of Creating Business Opportunities, the JBN team has created a directory of big business houses / corporates where either one of the promoters or in top management is from the Jain community. You can utilise the same to connect with the respective organisations. (Link: https://jitojbn.org/our-projects/opportunity-creation/)

With whom can we connect for more information?

For information related to specific initiative / activity, you can connect with the respective convener (details of the same are provided on the respective initiative webpage) or can connect with Aradhya Taraiya, DGM - JBN Project at +91 90222 78900 or write to him at aradhya@jito.org / jbn@jito.org

Are the activities of JBN available on social media platforms?

Yes, JBN activities are regularly posted on social media, you can Like, Follow, Subscribe and Tag us at below handles:

Facebook - https://www.facebook.com/jitobusinessnetwork.jbn/

Instagram - https://www.instagram.com/jitobusinessnetwork/

LinkedIn - https://www.linkedin.com/groups/10389364/

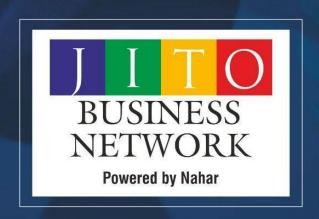
Twitter - https://twitter.com/JitoJbn

YouTube - https://www.youtube.com/c/JITOBusinessNetwork

Telegram Channel - https://t.me/NaharJBN

Has anyone shared their testimonial / success story of benefiting from JBN, where can I find them?

Yes, many members have benefited from JBN and also shared their success stories / testimonials. They are available on our website. Please visit our website: https://jitojbn.org/testimonials/



JAIN INTERNATIONAL TRADE ORGANISATION

101, B Wing, Business Square at Solitaire Park, Andheri Kurla Road, Andheri (East) Mumbai - 400 093

Tel.: +91 22 42877719/21 | Email: jbn@jito.org | Web: www.jitojbn.org

